



Less Stress Sales Service

Provided courtesy of The Dawn Thomas Team, guiding nice people through Silicon Valley real estate matters. Our mission is to help everyone find their place in this world.

1. Your home is sold for **The Highest Possible Price**, in less time, and with the least amount of stress to you.
2. No up-front payments of any kind are paid to The Dawn Thomas Team. **Period.**
3. No pressure presentation. You will never be pressured by the Buyer's Agent or anyone else. If you receive an offer that you are not willing to accept, it will be negotiated until it cannot be negotiated any further. At that point, we will both walk away and we will find you a new Buyer. That is our job!
4. Peace of mind. **Dawn will not personally represent any buyers that are interested in your home, which means she will ALWAYS act on behalf of your best interests.**
5. Guaranteed performance. If your house doesn't sell, you pay my team nothing.
6. No obligation. If we receive offers that do not meet the price or terms you desire, you are not obligated to accept the purchase contract.
7. You may dissolve our listing agreement at any time, regardless of any contract you have signed with us. This is my personal commitment to you and the sale of your home.

Our goal as your real estate consultants is to make your entire real estate transaction the best that it can possibly be. Like you, we are consumers, and Dawn Thomas has tailored her business to reflect what she would expect if she were hiring a professional. She wouldn't want to hear generalized statements like, "Don't worry, I'll get it sold" or "I'll take care of everything." She would deserve to know exactly what her agent was doing to get my property sold. You deserve the same.

We work in a straightforward fashion. We will tell you how we are going to market your home, and then we will do it. The Dawn Thomas Team will find the qualified buyers who are most interested in your home and keep them interested to the point of wanting to make an offer. You will always feel a low-pressure environment while working with us, and you will never be pressured into making a decision. When you hire our team, our job and number one goal is to get into the marketplace on your behalf and get your money—and more of it.

If at any time you are not pleased with our service, please discuss our short-comings with us. Your concerns will be addressed and corrected if at all possible. If you so desire to be released from your listing agreement, please just give us a 36 hour written notice and we will gladly remove ourselves as your listing agent. That is a guarantee!

Dawn L. Thomas, Broker Associate

Date



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